

Joe Graham - *Curriculum Vitae*

PO Box 520868 Longwood, FL 32752

P - (407) 583-0556 C - (407) 462-2501

Joe@PrecisionRoofConsulting.com

Key Skills

- Roofing System Damage Assessment
- Forensic Storm Damage Analysis of Roofing Systems
- General Roofing Knowledge
- Extensive Knowledge of Florida Building Code (Roofing)
- Obscure & Discontinued Roof Tile Identification / Location
- Detailed Roofing Estimation and Scope Review
- Interior Damage Restoration Estimation
- Appraisal / Umpire Services
- Expert Witness Testimony

Relevant Experience

2021-Present	Windstorm Insurance Network (<i>Board of Directors</i>)
2017-Present	Precision Appraisal Services, Inc. (<i>President / Owner</i>)
2014-Present	Precision Roof Consulting, LLC (<i>President / Owner</i>)
2004-2015	Collis Roofing, Inc. (<i>Home Improvement Consultant / Estimator</i>)
2004	All Pro Roofing (<i>Insurance Claims Specialist / Estimator</i>)
2004	Cardinal Roofing (<i>Insurance Claims Specialist / Estimator</i>)
2003-2004	First Texas Roofing (<i>Insurance Claims Specialist / Estimator</i>)

Current Licensure

- State Certified Roofing Contractor (Florida) – CCC1331806
- State Licensed Insurance Claims Adjuster (Florida) – P088879
- State Licensed Home Inspector (Florida) – HI12419

Joe Graham - *Curriculum Vitae*

PO Box 520868 Longwood, FL 32752

P - (407) 583-0556 C - (407) 462-2501

Joe@PrecisionRoofConsulting.com

Industry Certifications

- InterNACHI Certified Wind Mitigation Inspector
- InterNACHI Certified Roof Data Technician
- InterNACHI Certified Residential Property Inspector
- InterNACHI Certified Roof Inspector
- InterNACHI Certified Exterior Inspector
- InterNACHI Certified Moisture Intrusion Inspector
- EFI Global / Vale Training Specialist Program - Roofing (EVS-R)
- HAAG Certified Inspector - Residential Roofs
- HAAG Certified Inspector - Commercial Roofs v2
- Roof Equipment Science & Technologies - Advanced Hail Investigation
- Roof Equipment Science & Technologies - Advanced Wind Investigation
- Tile Roofing Institute - Florida High Wind Installation Certified
- WIND Certified Appraiser Xactimate Certified - Level 1
- Claims Training - Successful Subrogation I
- CertainTeed Master Shingle Applicator Wizard
- GAF Steep Slope Certified
- GAF TruSlate Certified
- GAF Low Slope Single-Ply and Asphaltic Certified
- Gerard Stone Coated Steel - Factory Certified

Joe Graham - *Curriculum Vitae*

PO Box 520868 Longwood, FL 32752

P - (407) 583-0556 C - (407) 462-2501

Joe@PrecisionRoofConsulting.com

Industry Education

2022:

- HAAG Certified Inspector – Residential Roofs – 5-year Re-Certification (8 hrs + Test)
- HAAG Certified Inspector – Commercial Roofs - Yearly Re-Certification (1 hr + Test)

2021:

- HAAG Certified Inspector – Commercial Roofs - Yearly Re-Certification (1 hr + Test)
- HAAG Certified Inspector – Residential Roofs - Yearly Re-Certification (1 hr + Test)
- TRI – Inspecting Tile Roofs
- InterNACHI – How to Perform Wind Mitigation Inspections (16 hours + Test)
- InterNACHI – Wind & Hail Inspection and Roof Replacement Course (2 hours + Test)

2020:

- 2020 Building Code Update – Roof Related Changes (3 hrs)
- Temporary Roof Repairs & Harvesting Roof Tiles (1.5 hr)
- Roof Evaluations and Concerns Following a Loss (2 hrs)
- Hurricane Loss Challenges: Coverage, Adjusting, & Building Codes (1.5 hrs)
- HAAG Webinar – Asphalt Shingle Inspections (2 hrs)
- HAAG Certified Inspector – Commercial Roofs - Yearly Re-Certification (1 hr + Test)
- HAAG Certified Inspector - Wind Damage - Yearly Re-Certification (1 hr + Test)
- HAAG Certified Inspector – Residential Roofs - Yearly Re-Certification (1 hr + Test)
- InterNACHI – Roof Data Technician Course (2 hrs + Test)

2019:

- 10 Steps to Performing a Roof Inspection (2 hrs + Test)
- Ladder Safety Training Course (1 hr + Test)
- Florida Home Inspector Licensing Examination (1 hr Test)
- How to Perform Roof Inspections (4 hrs + Test)
- How to Perform Residential Electric Inspections (4 hrs + Test)

Joe Graham - *Curriculum Vitae*

PO Box 520868 Longwood, FL 32752

P - (407) 583-0556 C - (407) 462-2501

Joe@PrecisionRoofConsulting.com

- Inspecting Tile Roofs (2 hrs + Test)
- Structural Issues for Home Inspectors (4 hrs + Test)
- How to Inspect for Moisture Intrusion (8 hrs + Test)
- How to Inspect the Exterior (16 hrs + Test)
- Inspecting the Means of Egress (4 hrs + Test)
- Inspecting Asphalt Shingle Roofs (8 hrs + Test)
- How to Inspect Fireplaces, Stoves, and Chimneys (4 hrs + Test)
- Fundamentals of Inspecting the Exterior (4 hrs + Test)
- Advanced Electrical Inspection Training (4 hrs + Test)
- Inspecting Foundation Walls and Piers (3 hrs + Test)
- How to Inspect the Attic, Insulation, Ventilation & Interior (14 hrs + Test)

2018:

- Tile Roofing Institute - Florida High Wind Re-Certification (2 hrs + Test)
- EFI Global / Vale Training Specialist Program - Roof EVS-R (24 hrs + Test)
- HAAG Certified Inspector - Commercial Roofs V2 (20 hrs + Test)
- Tile Roofing Institute - Tile Roof Inspections (2 hrs)
- Extreme Weather and Roofing (2 hrs)
- Myths of Attic Ventilation and Intro to Night Sky Cooling (2 hrs)
- Hurricane Mitigation - Wind Mitigation Inspections (2 hrs)
- Practical Science Behind Home Inspections (2 hrs)
- Inspecting Essentials - Code is Not a Four-Letter Word (2 hrs)
- Report Writing - Identify and Describe That Defect (2 hrs)
- House Anomalies and Forensic Case Studies (2 hrs)
- Inspection of Metal-Plated Wood Trusses (2 hrs)
- Contractors acting as Public Adjusters (Presenter - 1.5 hrs x2)
- Florida Building Code Update (1.5 hrs)
- Wear & Tear vs. Wind (1.5 hrs)

2017:

- HAAG Certified Inspector - Wind Damage - Yearly Re-Certification (1 hr + Test)
- HAAG Certified Inspector - Residential Roofs – 5-year Re-Certification (8 hrs + Test)

Joe Graham - *Curriculum Vitae*

PO Box 520868 Longwood, FL 32752

P - (407) 583-0556 C - (407) 462-2501

Joe@PrecisionRoofConsulting.com

- R.E.S.T. - Advanced Wind Investigation (20 hrs + Test)
- Property Insurance Fraud Litigation - Wind and Related Cases (1.5 hrs)
- Appropriate Selection of Experts in Windstorm Damage Claims (1.5 hrs)
- How to Document a Claim (1.5 hrs)
- Application of Daubert to Wind and Hail Claims (1.5 hrs)

2016:

- HAAG Engineering HCI - Wind Damage (20 hrs + Test)
- R.E.S.T. - Advanced Hail Investigation (20 hrs+ Test)
- WIND Appraiser 3-year Re-Certification (5 hrs)
- WIND Umpire 3-year Re-Certification (5 hrs)
- Investigation of Windstorm Claims - Infrared Technology (1.5 hrs)
- Flying High: Drones and the Claim Investigation Process (1.5 hrs)
- Adjusting the Mediation (1.5 hrs)
- Hail Damage Assessment to Residential and Commercial Roofing (1.5 hrs)
- HAAG Certified Inspector - Residential Roofs - Yearly Re-Certification (1 hr + Test)
- Tile Roofing Institute - Florida High Wind Certification (6 hrs + Test)

2015:

- HAAG Certified Inspector - Residential Roofs - Yearly Re-certification (1 hr + Test)

2014:

- HAAG Certified Inspector - Residential Roofs - Yearly Re-certification (1 hr + Test)

2013:

- WIND Appraiser Certification (5 hrs)
- WIND Umpire Certification (5 hrs)
- Wind vs Wave Action Damage to Structures (1.5 hrs)
- Wind Damage Assessment, Identification, and Research/Testing of Asphalt Shingles (1.5 hrs)
- Appraisal - General Process (1.5 hrs)

Joe Graham - *Curriculum Vitae*

PO Box 520868 Longwood, FL 32752

P - (407) 583-0556 C - (407) 462-2501

Joe@PrecisionRoofConsulting.com

- CertainTeed - Master Shingle Applicator Wizard (Test)
- GAF Roof Expo Center for the Advancement of Roofing Excellence (6 hrs)
- HAAG Certified Inspector - Residential Roofs - Re-certification (1 hr + Test)
- Owens Corning Plant Tour / Manufacturing Presentation (3 hrs)

2012:

- GAF Certified Green Roofing Course (1.5 hrs + Test)
- GAF Steep Slope Pro Field Guide Certification (Test)
- GAF Low Slope Repair / Maintenance / Restoration Pro Field Guide Certification (Test)
- GAF EverGuard Single Ply Pro Field Guide Certification (Test)
- GAF TrueSlate Pro Field Guide Certification (Test)
- HAAG Engineering HCI - Residential Roofs (20 hrs)
- CertainTeed - Master Shingle Applicator (Test)

2011:

- Claims Training Services - Successful Subrogation (3 hrs)
- Xactimate 27 - Policy Application and Estimatics (16 hrs + Test)
- CertainTeed - Master Shingle Applicator (Test)

2007:

- Professional Claims Adjuster Certification/License (40 hrs + Test)

2006:

- Gerard Stone Coated Steel Roofing Factory Training (20 hrs + Test)

Joe Graham - *Curriculum Vitae*

PO Box 520868 Longwood, FL 32752

P - (407) 583-0556 C - (407) 462-2501

Joe@PrecisionRoofConsulting.com

Presentations:

- 2019 CNC Catastrophe Adjuster/Examiner Training - Mobile, AL
 - Application of 2017 Florida Building Code
 - Roof Repair vs Replacement
 - Inspecting for Hail Damage
 - Inspecting for Wind Damage

- 2018 CNC Catastrophe Adjuster/Examiner Conference - Mobile, AL
 - Basic of Tile Roofing - Inspection and Damage Assessment
 - Roof Repair vs Replacement
 - Application of Florida Building Code
 - Estimating a Roofing Loss
 - Identification of Hail Damage
 - Questionable Wind/Hail Claims

- 2018 - Gulfstream Insurance National Adjuster/Examiner Conference - Ponte Vedra, FL
 - Roof Repair vs Replacement
 - Application of 2017 Florida Building Code
 - Questionable Wind/Hail Claims

- 2017 - St Johns Insurance National Adjuster/Examiner Conference - Columbia, SC
 - Roof Repair vs Replacement
 - Application of Florida Building Code
 - Questionable Wind/Hail Claims

- 2017 - AAA Insurance Adjuster Training - Tampa, FL
 - Roof Repair vs Replacement
 - Application of Florida Building Code
 - Estimating a Roofing Loss
 - Appraisal - When is it Needed?

Joe Graham - *Curriculum Vitae*

PO Box 520868 Longwood, FL 32752

P - (407) 583-0556 C - (407) 462-2501

Joe@PrecisionRoofConsulting.com

- 2017 - Gulfstream Insurance National Catastrophe Conference - Ponte Vedra, FL
 - Roof Repair vs Replacement
 - Application of Florida Building Code
 - Estimating a Roofing Loss
 - Appraisal - When is it Needed?

- 2017 - Florida Family Insurance Statewide Adjuster Conference - Orlando, FL
 - Roof Repair vs Replacement
 - Application of Florida Building Code
 - Estimating a Roofing Loss
 - Appraisal - When is it Needed?

- 2016 - Seibels Claims Service Local Examiner Training - Altamonte Springs, FL
 - Roof Repair vs Replacement
 - Application of Florida Building Code
 - Estimating a Roofing Loss
 - Appraisal - When is it Needed?

- 2016 - St Johns Insurance National Catastrophe Conference - Ponte Vedra, FL
 - Roof Repair vs Replacement
 - Application of Florida Building Code
 - Identification of Hail Damage

Joe Graham - *Curriculum Vitae*

PO Box 520868 Longwood, FL 32752

P - (407) 583-0556 C - (407) 462-2501

Joe@PrecisionRoofConsulting.com

Expert Testimony Log

Case	Retained By	Deposition Taken	Arbitration Testimony	Trial Testimony
Smythe v Allstate Floridian Seminole County 2008-CC-000132	Plaintiff - Nation Law Firm	✓		
Shea v Tower Hill Select Insurance Co Seminole County 2012-CA-001918	Plaintiff - Nation Law Firm	✓		
Hodges v Security First Insurance Co Orange County 2013	Plaintiff - Hale, Hale, and Jacobson	✓		
Snyder v American Traditions Insurance Seminole County 2013-CA-001277	Plaintiff - Morgan and Morgan	✓		
Franz v Tower Hill Seminole County 2011-CA-004880	Plaintiff - The Woodward Law Firm	✓		✓
Bush v Homeowner's Choice Orange County 2012-CA-019360	Plaintiff - Nation Law Firm	✓		✓
Mambo/Kule v People's Trust Insurance Orange County 2015-CC-005496-O	Defense - People's Trust Insurance	✓		
Hermenau v American Integrity Seminole County 2015-CA-002558-15-W	Plaintiff - Morgan and Morgan	✓		
Brigance v Hippo Roofing Orange County 2014-CA-004696-O	Michael Brigance - Plaintiff			✓
Gesner v American Integrity Lake County 2015-CA-001988-AXXX-XX	Plaintiff - Morgan and Morgan	✓		
Huff v State Farm Insurance Lake County 2015-CA001304	Plaintiff - The Woodward Law Firm	✓		
Driscoll v Progressive Insurance Orange Co 2016-2808100	Plaintiff - Hale, Hale, and Jacobson	✓		
Sultania v American Integrity Insurance Seminole County - 2016-CA-001093-15-G	Plaintiff - Morgan & Morgan	✓		
Wilcox v American Traditions Insurance Seminole County - 2015-CA-654-15-G	Plaintiff - Hale, Hale, and Jacobson	✓		
My Nguyen & And Tu Lai v AAA Insurance Orange County - 2017-CA-010562-O	Defense - Holland & Knight	✓		
Dong / Van v Universal Property & Casualty Orange County - 2018-CA-002444-0	Defense - Walton Lantaff Schroeder & Carson	✓		

Joe Graham - *Curriculum Vitae*

PO Box 520868 Longwood, FL 32752

P - (407) 583-0556 C - (407) 462-2501

Joe@PrecisionRoofConsulting.com

Case	Retained By	Deposition Taken	Arbitration Testimony	Trial Testimony
Reyes-Farinas v Peoples Trust Ins. Broward County – CACE-18-017499	Defense - Cole, Scott & Kissane	✓		
Darlynn Scott v People's Trust Ins. Miami-Dade County – 2018-035470-CA-01	Defense - Enrique A. Alvarez, Esq	✓		
Island Roofing a/a/o McGregor v ASI Lee County – 18CA6285	Defense - Berk Law Firm		✓	
Island Roofing a/a/o Territo v Cypress Ins. Collier County – 18CA6285	Defense - Schwartz Law Group		✓	
Island Roofing a/a/o San Filippo v ASI Collier County – 18CA6285	Defense - Berk Law Firm		✓	
Altamonte Pediatric v Ocean Roofing Seminole County – 2019CA000060	Plaintiff - McGee Powers			✓
Quilty v. PPIC Lee County – 2019-CA-4999	Defense - Quintairos, Prieto, Wood & Boyer		✓	
Mierendorf v. Progressive	Defense - Quintairos, Preito, Wood & Boyer		✓	
Flora Mendez v. People's Trust Ins. Miami-Dade County – 2019-018185-CA-01	Defense - Beck Law PA	✓		
Mizrahi v. Homeowners Choice Broward County – CACE-19-007517	Defense - Luks, Santaniello, Petrillo & Cohen	✓		
Cifani v. Homeowners Choice Collier County – 19-CA-1749	Defense - Luks, Santaniello, Petrillo & Cohen	✓		
Universal Contracting a/a/o v. Cypress Ins. Lee County – 36-2019-CA-002450-A001-CH	Defense - Schwartz Law Group			✓
SFR Services a/a/o Zapisek v Avatar Ins. Lee County – 19-CA-001630	Defense - Groelle & Salmon	✓		✓
Fiore v Cypress Insurance Co. Collier County – 11-2018-CA-001418-0001-XX	Defense - The Freeman Law Firm	✓		
Valvo v Prepared Insurance Co. Lee County – 2019-CA-002926	Defense - The Monson Law Firm	✓		
Leyden Rodriguez v. SafePoint Insurance Co. Miami-Dade County – 2019-017338-CA-01	Defense - Wallen Kelley	✓		
SFR Services LLC. a/a/o George and Syliva Wicker Lee County – 19-CA-007077	Defense - Zinober Diana & Montverde	✓		

Joe Graham - *Curriculum Vitae*

PO Box 520868 Longwood, FL 32752

P - (407) 583-0556 C - (407) 462-2501

Joe@PrecisionRoofConsulting.com

Case	Retained By	Deposition Taken	Arbitration Testimony	Trial Testimony
Appleton v. Tower Hill Insurance Co Palm Beach County – 50-2019-CA-006548	Defense – Zinober, Diana, & Montverde	✓		
Ryan v. First Protective Insurance Co. Lee County	Defense – Stone Glass & Connolly	✓		
Falet v Geovera Insurance Co. Broward County – CACE-21-004597	Defense – Luks, Santaniello, Petrillo, & Peterfriend	✓		